

AGENDA

BAY ARENAC BEHAVIORAL HEALTH BOARD OF DIRECTORS FINANCE COMMITTEE MEETING

Wednesday, November 13, 2024 at 5:00 pm

Room 225, Behavioral Health Center, 201 Mulholland Street, Bay City, MI 48708

| Committee Members: | Present | Excused | Absent | Committee Member | Present | Excused | Absent | |
|---------------------------|----------------|----------------|---------------|-------------------------|----------------|----------------|---------------|----------------------------------------------------------------------------------------------------------------------------------------|
| Tim Banaszak, Ch | _____ | _____ | _____ | Pam Schumacher | _____ | _____ | _____ | Others Present: BABH: Marci Rozek, Chris Pinter, and Sara McRae Legend: M-Motion; S-Support; MA-Motion Adopted; AB-Abstained |
| Sally Mrozinski, V Ch | _____ | _____ | _____ | Pat McFarland, Ex Off | _____ | _____ | _____ | |
| Jerome Crete | _____ | _____ | _____ | Robert Pawlak, Ex Off | _____ | _____ | _____ | |
| Christopher Girard | _____ | _____ | _____ | Richard Byrne, Ex Off | _____ | _____ | _____ | |
| Kathy Niemiec | _____ | _____ | _____ | | | | | |

| | Agenda Item | Discussion | Motion/Action |
|----|-------------------------------------------------------------------------------------------------------------------------------------------------|------------|------------------------------------------------------------------------------------------------------------------------------------------|
| 1. | Call To Order & Roll Call | | |
| 2. | Public Input (Maximum of 3 Minutes) | | |
| 3. | Investment Earning Reports for Period Ending October 31, 2024 | | 3) Consideration of motion to refer the investment earnings reports for period ending October 31, 2024 to the full Board for information |
| 4. | Contracts 4.1) Finance November 2024 Contract List | | 4.1) Consideration of motion to refer the Finance November 2024 contract list to the full Board for approval |
| 5. | Unfinished Business 5.1) None | | |
| 6. | New Business 6.1) Bay and Arenac County Program Costs 6.2) Certified Community Behavioral Health Clinic (CCBHC) Financial Information | | 6.1) No action necessary 6.2) No action necessary |

AGENDA

BAY ARENAC BEHAVIORAL HEALTH
BOARD OF DIRECTORS
FINANCE COMMITTEE MEETING

Wednesday, November 13, 2024 at 5:00 pm
Room 225, Behavioral Health Center, 201 Mulholland Street, Bay City, MI 48708

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| | | | |
|----|---------------------------------------------------|-----|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | 6.3) Assisted Outpatient Therapy Vehicle Purchase | | 6.3) Consideration of a motion to refer purchasing 2025 Chevrolet Trax from Garber Chevrolet for a cost not to exceed \$23,000 to the full Board for approval |
| 7. | Adjournment | M - | S - pm MA |

Bay-Arenac Behavioral Health Authority
Estimated Cash and Investment Balances October 31, 2024

| | |
|--------------------------------------------------------|--------------|
| Balance October 1, 2024 | 6,361,175.21 |
| Balance October 31, 2024 | 5,771,843.67 |
| Average Daily Balance | 5,531,654.68 |
| Estimated Actual/Accrued Interest October 2024 | 17,686.45 |
| Effective Rate of Interest Earning October 2024 | 3.84% |
| Estimated Actual/Accrued Interest Fiscal Year to Date | 17,686.45 |
| Effective Rate of Interest Earning Fiscal Year to Date | 3.84% |

Note: The Cash and Investment Balances exclude Payroll and AP related Cash Accounts.

Cash Available - Operating Fund

| | Rate | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Apr-24 | May-24 | Jun-24 | Jul-24 | Aug-24 | Sep-24 | Oct-24 |
|--------------------------------------------------------------------|--------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|-------------|--------------|--------------|--------------|--------------|
| Beg. Balance Operating Funds - Cash, Cash equivalents, Investments | | 3,285,926 | 8,549,839 | 7,456,274 | 7,733,635 | 3,167,316 | 6,109,840 | 6,146,590 | 5,488,296 | 1,050,935 | 4,168,174 | 6,681,815 | 5,888,358 |
| Cash in | | 21,945,755 | 11,552,037 | 11,480,507 | 4,835,627 | 19,658,739 | 13,131,069 | 13,733,115 | 3,521,802 | 21,031,319 | 18,649,095 | 11,484,363 | 12,579,891 |
| Cash out | | (16,681,841) | (12,645,602) | (11,203,146) | (9,401,946) | (16,716,214) | (13,094,320) | (14,391,408) | (7,959,163) | (17,914,080) | (16,135,454) | (12,277,820) | (13,159,621) |
| Ending Balance Operating Fund | | 8,549,839 | 7,456,274 | 7,733,635 | 3,167,316 | 6,109,840 | 6,146,590 | 5,488,296 | 1,050,935 | 4,168,174 | 6,681,815 | 5,888,358 | 5,308,628 |
| Investments | | | | | | | | | | | | | |
| Money Markets | | 8,549,839 | 7,456,274 | 7,733,635 | 3,167,316 | 6,109,840 | 6,146,590 | 5,488,296 | 1,050,935 | 4,168,174 | 6,681,815 | 5,888,358 | 5,308,628 |
| | 90.00 | | | | | | | | | | | | |
| | 180.00 | | | | | | | | | | | | |
| | 180.00 | | | | | | | | | | | | |
| | 270.00 | | | | | | | | | | | | |
| | 270.00 | | | | | | | | | | | | |
| Total Operating Cash, Cash equivalents, Invested | | 8,549,839 | 7,456,274 | 7,733,635 | 3,167,316 | 6,109,840 | 6,146,590 | 5,488,296 | 1,050,935 | 4,168,174 | 6,681,815 | 5,888,358 | 5,308,628 |
| Average Rate of Return General Funds | | 3.96% | 4.01% | 4.04% | 4.05% | 4.08% | 4.08% | 4.08% | 4.08% | 4.08% | 4.08% | 4.05% | 3.70% |
| | | 4.09% | 4.13% | 4.11% | 4.10% | 4.24% | 4.08% | 4.05% | 4.08% | 4.05% | 4.08% | 3.72% | 3.70% |
| Average | | 5,917,883 | 6,430,680 | 6,756,419 | 6,038,598 | 6,050,472 | 6,064,203 | 5,992,215 | 5,443,183 | 5,315,682 | 5,439,876 | 5,477,250 | 5,308,628 |

Cash Available - Other Restricted Funds

| | Rate | Nov-23 | Dec-23 | Jan-24 | Feb-24 | Mar-24 | Apr-24 | May-24 | Jun-24 | Jul-24 | Aug-24 | Sep-24 | Oct-24 |
|---------------------------------------------------------------------------|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Beg. Balance-Other Restricted Funds - Cash, Cash equivalents, Investments | | 440,817 | 442,629 | 444,508 | 446,396 | 448,169 | 450,072 | 451,922 | 453,841 | 455,706 | 457,642 | 459,585 | 461,413 |
| Cash in | | 1,812 | 1,880 | 1,888 | 1,773 | 1,903 | 1,850 | 1,919 | 1,865 | 1,935 | 1,943 | 1,828 | 1,803 |
| Cash out | | | | | | | | | | | | | |
| Ending Balance Other Restricted Funds | | 442,629 | 444,508 | 446,396 | 448,169 | 450,072 | 451,922 | 453,841 | 455,706 | 457,642 | 459,585 | 461,413 | 463,216 |
| Investments | | | | | | | | | | | | | |
| Money Market | | 442,629 | 444,508 | 446,396 | 448,169 | 450,072 | 451,922 | 453,841 | 455,706 | 457,642 | 459,585 | 461,413 | 463,216 |
| Total Other Restricted Funds | | 442,629 | 444,508 | 446,396 | 448,169 | 450,072 | 451,922 | 453,841 | 455,706 | 457,642 | 459,585 | 461,413 | 463,216 |
| Average Rate of Return Other Restricted Funds | | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 4.99% | 4.84% |
| | | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 5.00% | 4.84% | 4.84% |
| Average | | 441,723 | 442,651 | 443,587 | 444,504 | 445,432 | 446,359 | 447,294 | 448,229 | 449,170 | 450,117 | 451,058 | 463,216 |
| Total - Bal excludes payroll related cash accounts | | 8,992,468 | 7,900,782 | 8,180,031 | 3,615,485 | 6,559,912 | 6,598,512 | 5,942,137 | 1,506,641 | 4,625,816 | 7,141,400 | 6,349,771 | 5,771,844 |
| Total Average Rate of Return | | 4.08% | 4.20% | 4.21% | 4.17% | 4.20% | 4.19% | 4.19% | 4.18% | 4.19% | 4.19% | 4.17% | 3.84% |

Bay-Arenac Behavioral Health
Finance Council Board Meeting
Summary of Proposed Contracts
November 13, 2024

| | | Old Rate | New Rate | Term | Out Clause? | Performance Issues? (Y/N) Risk Assessment Rating (Poor/Fair/Good/Excellent) |
|-----------------------------------------------------------------------|---|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------|------------------------------------------------------------------------------------|----------------------------------|-----------------------------------------------------------------------------------|
| SECTION I. SERVICES PROVIDED BY OUTSIDE AGENCIES | | | | | | |
| Clinical Services | | | | | | |
| 1 | M | Iris Telehealth 3.2% rate increases to hourly rate: Sylvia Exum Christopher Fox Andrew Meyer | \$252/hour \$77/hour \$235/hour | \$260/hour \$79/hour \$242/hour | Effective 1/1/25 | Y N |
| 2 | T | Samaritas Termination of the Contract for CLS Services | \$6.59/unit | \$0 | Terminated effective 11/24/24 | Y N |
| 3 | N | Westwood Specialized Residential Services, LLC CLS Services for 1 BABHA individual plus up to 16 hours/day of 1:1 staffing | \$0 | \$12.06/unit | TBD - 9/30/25 | Y N |
| 4 | N | Mercy Plus Healthcare Services, LLC Autism Diagnostic Evaluations 96112 - first hour 96113 - each addl. 30 mins. | \$0 \$0 | \$80 - \$95 \$40 - \$47.50 Rates above vary based on the staff's credentials | 12/1/24 - 9/30/25 | Y N |
| 5 | N | Partners in Change Single Case Agreement for outpatient therapy services for one BABHA individual | \$0 | \$165/session | 10/21/24 - 10/31/25 | Y N |
| 6 | M | Paramount Rehabilitation Services Addition of two services to the Contract: 97533 - OT Sensory 97535 - OT Self-Care/Home Management Trng | \$0 \$0 | \$36/unit \$36/unit | 10/1/24 - 9/30/25 | Y N |
| 7 | N | Serenity House Albany Specialized Residential Services for 1 BABHA individual | \$0 | \$530/day | 11/11/24 - 9/30/25 | Y N |
| 8 | T | Aidaly Care Termination of the Contract for CLS Services | \$6.07/unit | \$0 | Terminated effective 1/4/25 | Y N |
| SECTION II. SERVICES PROVIDED BY THE BOARD (REVENUE CONTRACTS) | | | | | | |
| 9 | R | Saginaw County Community Mental Health Single Case Agreement for behavior treatment services for 1 Saginaw County CMH individual: <i>Functional Behavioral Assessment</i> <i>Behavior Identification Assessment</i> <i>Behavior Treatment Plan Monitoring</i> <i>Treatment Planning</i> | \$454/hour \$113.50/unit \$201.25/event \$330.00/event | \$931.25/hour \$485.75/event \$288.75/event \$481.75 | 10/1/24 - 9/30/25 | Y N |
| SECTION IV. MISC PURCHASES REQUIRING BOARD APPROVAL | | | | | | |
| 10 | R | CMHAM FY25 CMHSP Membership Dues | \$18,483 | \$19,330 | 10/1/24 - 9/30/25 | Y N |

R = Renewal with rate increase since previous contract
D = Renewal with rate decrease since previous contract
S = Renewal with same rate as previous contract
ES = Extension

M = Modification
N = New Contract/Provider
NC = New Consumer
T = Termination

Footnotes:

Arenac & Bay County Program Costs & Cases

| <u>Service Category</u> | <u>ARENAC</u> | | | <u>BAY</u> | | |
|-----------------------------------------|-----------------------|--------------------|--------------------------|-----------------------|---------------------|--------------------------|
| | <u>Distinct Cases</u> | <u>Cost</u> | <u>Cost Per Consumer</u> | <u>Distinct Cases</u> | <u>Cost</u> | <u>Cost Per Consumer</u> |
| ABA Services | 28 | \$1,179,376 | \$42,121 | 315 | \$9,626,861 | \$30,561 |
| ACT | 8 | \$44,696 | \$5,587 | 53 | \$398,276 | \$7,515 |
| Case Management Services | 521 | \$651,347 | \$1,250 | 3123 | \$3,617,506 | \$1,158 |
| CLS/Respite | 40 | \$633,130 | \$15,828 | 353 | \$10,270,490 | \$29,095 |
| Clubhouse | 1 | \$5,779 | \$5,779 | 73 | \$365,035 | \$5,000 |
| Crisis Intervention | 113 | \$68,781 | \$609 | 966 | \$855,328 | \$885 |
| Crisis Residential | | | | 9 | \$34,522 | \$3,836 |
| Enhanced Pharmacy | 23 | \$15,619 | \$679 | 112 | \$37,443 | \$334 |
| Home Based | 25 | \$133,824 | \$5,353 | 202 | \$989,128 | \$4,897 |
| Inpatient & Partial Hospitalization | 43 | \$433,826 | \$10,089 | 558 | \$5,702,583 | \$10,220 |
| Nutritional Services | 19 | \$6,406 | \$337 | 93 | \$29,178 | \$314 |
| Occupational, Physical & Speech Therapy | 8 | \$2,770 | \$346 | 124 | \$1,183,027 | \$9,541 |
| Outpatient Therapy & DBT | 452 | \$637,345 | \$1,410 | 1715 | \$1,920,282 | \$1,120 |
| Psychiatric & Nursing Services | 575 | \$688,294 | \$1,197 | 3216 | \$3,407,081 | \$1,059 |
| Psychological Services | 16 | \$30,741 | \$1,921 | 108 | \$186,477 | \$1,727 |
| Skill Building & Supported Employment | 29 | \$47,886 | \$1,651 | 289 | \$349,855 | \$1,211 |
| Specialized Residential | 27 | \$2,057,916 | \$76,219 | 151 | \$11,200,724 | \$74,177 |
| Totals | 701 | \$6,637,736 | \$9,469 | 4201 | \$50,173,793 | \$11,943 |
| Percent | 14.3% | 11.7% | | 85.7% | 88.3% | |

CCBHC Financial Data

| | CEI | | | | | Saginaw | | | | |
|-------------------------------------|-------------|-------------|------------|------------|--------------------|------------|------------|------------|------------|--------------------|
| | 2020 | 2021 | 2022 | 2023 | 2024 Projection | 2020 | 2021 | 2022 | 2023 | 2024 Projection |
| General Fund Expenditures | 6,225,827 | 6,662,970 | 6,290,868 | 2,628,444 | 4,989,675 | 2,516,827 | 2,705,454 | 1,597,615 | 1,325,423 | 2,421,635 |
| Medicaid (plus Autism) Expenditures | 112,790,646 | 118,830,663 | 95,058,543 | 97,340,254 | 117,254,264 | 70,136,928 | 78,776,138 | 74,969,399 | 72,363,630 | 73,056,255 |
| Healthy MI Expenditures | 9,938,484 | 16,852,029 | 8,528,134 | 9,684,934 | 10,644,583 | 7,092,778 | 7,200,359 | 5,338,904 | 4,395,152 | 4,864,804 |

CCBHC

| | | | | | | | | | | |
|---------------------------------|---|---|------------|------------|------------|---|---|------------|------------|------------|
| Revenue Medicaid Base | | | 28,994,513 | 37,460,709 | 12,610,798 | | | 7,110,080 | 22,460,167 | 13,512,984 |
| Revenue Medicaid Supplemental | | | 5,874,123 | 8,922,359 | 34,990,457 | | | 2,409,973 | 10,530,408 | 22,608,331 |
| Revenue Healthy MI Base | | | 5,368,040 | 4,591,070 | 1,625,565 | | | 485,108 | 3,004,365 | 2,146,981 |
| Revenue Healthy MI Supplemental | | | 1,129,881 | 5,905,741 | 9,038,905 | | | 164,428 | 1,391,611 | 3,592,076 |
| 1st and 3rd Party | | | 211,352 | 422,318 | 474,177 | | | - | - | 124,815 |
| TOTAL CCBHC REVENUE | - | - | 41,577,909 | 57,302,197 | 58,739,902 | - | - | 10,169,589 | 37,386,551 | 41,985,187 |

| | | | | | | | | | | |
|-----------------------------|--|--|------------|------------|------------|--|--|-----------|------------|------------|
| Expenditures - Medicaid | | | 35,070,209 | 38,030,103 | 39,996,703 | | | 8,775,234 | 20,110,136 | 25,363,489 |
| Expenditures - Healthy MI | | | 6,507,700 | 7,375,077 | 7,416,364 | | | 684,944 | 2,679,910 | 4,660,960 |
| TOTAL CCBHC EXPENSES | | | 41,577,909 | 45,405,180 | 47,413,067 | | | 9,460,178 | 22,790,046 | 30,024,449 |

| | | | | | | | | | | |
|------------------------------------|--|--|---|------------|------------|--|--|---------|------------|------------|
| CCBHC surplus, redirected to local | | | - | 11,897,017 | 11,326,835 | | | 709,411 | 14,596,505 | 11,960,738 |
|------------------------------------|--|--|---|------------|------------|--|--|---------|------------|------------|

PIHP to CCBHC Non-Medicaid Contracts

| | | | | | | | | | | |
|-----------------------------------|---|---|-----------|-----------|-----------|---|---|--------|---------|-----------|
| Revenue (GF pass thru from MDHHS) | | | 1,308,659 | 841,662 | 745,194 | | | 36,524 | 367,068 | 72,859 |
| Revenue from GF | | | - | 4,181,719 | 792,767 | | | - | - | - |
| Revenue from local | | | 1,387,463 | 243,219 | 6,640,423 | | | - | - | 993,378 |
| Expense | | | 2,696,122 | 5,266,600 | 8,178,384 | | | 36,524 | 120,626 | 1,066,237 |
| Surplus Local Funds | - | - | - | - | - | - | - | - | 246,442 | - |

LOCAL

| | | | | | | | | | | |
|------------------------------------------|-----------|-----------|-----------|------------|------------|-----------|-----------|-----------|------------|------------|
| Local Revenue | 4,059,967 | 4,708,960 | 3,950,264 | 3,932,285 | 4,460,934 | 2,431,405 | 2,278,406 | 1,760,440 | 2,146,533 | 2,700,039 |
| Local Revenue - CCBHC Quality Based Pmts | | | - | 823,844 | 3,870,601 | | | - | 823,844 | - |
| Local from CCBHC Medicaid Contracts | - | - | - | 11,897,017 | 11,326,835 | - | - | 709,411 | 14,596,505 | 11,960,738 |
| Local from CCBHC Non-Medicaid Contracts | | | | | | | | | 246,442 | |
| Local from Non MDHHS Contracts | - | - | - | - | - | - | - | - | - | - |
| TOTAL LOCAL REVENUE | 4,059,967 | 4,708,960 | 3,950,264 | 16,653,146 | 19,658,370 | 2,431,405 | 2,278,406 | 2,469,851 | 17,813,324 | 14,660,777 |

| | | | | | | | | | | |
|-------------------------------------------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-----------|-----------|
| Local Expense | 1,991,406 | 4,033,624 | 2,379,722 | 1,795,961 | 2,163,703 | 1,274,978 | 1,348,856 | 1,124,141 | 898,843 | 912,144 |
| Local for GF | 63,596 | 377,966 | | | | | 194,339 | | | |
| Local for Non MDHHS Contract | | | | | | | | | | |
| Local to CCBHC Non Medicaid Contracts | | | 1,387,463 | 243,219 | 6,640,423 | | | | | 993,378 |
| Local to Non MDHHS Contracts | 292,933 | | 1,384,558 | 4,631,089 | 3,466,079 | | | | | |
| Local for Activity Not Otherwise Reported | - | - | - | - | 11,143 | - | - | 309,848 | 481,090 | 356,181 |
| TOTAL LOCAL EXPENSE | 2,347,935 | 4,411,590 | 5,151,743 | 6,670,269 | 12,281,348 | 1,274,978 | 1,543,195 | 1,433,989 | 1,379,933 | 2,261,703 |

| | | | | | | | | | | |
|-------------------------------------------|-----------|---------|-------------|-----------|------------|-----------|---------|-----------|------------|------------|
| BALANCE LOCAL FUNDS | 1,712,032 | 297,370 | (1,201,479) | 9,982,877 | 7,377,022 | 1,156,427 | 735,211 | 1,035,862 | 16,433,391 | 12,399,074 |
| <i>Increase to Fund Balance 2020-2024</i> | | | | | 18,167,822 | | | | | 31,759,965 |

CCBHC Financial Data

| | The Right Door | | | | | Bay-Arenac | | | | | |
|---------------------------------------------|----------------|------------|------------|------------|--------------------|------------|------------|------------|------------|------------|--------------------|
| | 2020 | 2021 | 2022 | 2023 | 2024 Projection | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 Projection |
| General Fund Expenditures | 788,472 | 781,059 | 356,857 | 494,130 | 656,740 | 1,309,275 | 1,500,655 | 1,261,347 | 1,461,191 | 1,827,731 | 2,138,656 |
| Medicaid (plus Autism) Expenditures | 14,005,013 | 14,622,036 | 10,228,035 | 11,681,694 | 13,157,367 | 43,559,332 | 44,077,403 | 49,610,465 | 53,984,007 | 58,271,979 | 61,360,804 |
| Healthy MI Expenditures | 1,793,555 | 2,487,686 | 975,535 | 1,018,083 | 1,186,760 | 4,051,383 | 4,843,603 | 5,093,168 | 5,074,548 | 6,395,526 | 6,448,663 |
| CCBHC | | | | | | | | | | | |
| Revenue Medicaid Base | | | 4,810,764 | 3,951,170 | 2,862,673 | | | | | | |
| Revenue Medicaid Supplemental | | | 2,162,108 | 3,140,059 | 4,878,865 | | | | | | |
| Revenue Healthy MI Base | | | 1,462,828 | 1,204,283 | 882,478 | | | | | | |
| Revenue Healthy MI Supplemental | | | 648,406 | 1,509,600 | 2,122,286 | | | | | | |
| 1st and 3rd Party | | | 132,565 | 167,189 | 75,722 | | | | | | |
| TOTAL CCBHC REVENUE | - | - | 9,216,671 | 9,972,301 | 10,822,024 | - | - | - | - | - | - |
| Expenditures - Medicaid | | 6,156,430 | 6,330,906 | 6,691,949 | 7,100,591 | | | | | | |
| Expenditures - Healthy MI | | 1,646,305 | 1,501,121 | 2,048,063 | 2,226,545 | | | | | | |
| TOTAL CCBHC EXPENSES | | 7,802,735 | 7,832,027 | 8,740,012 | 9,327,136 | | | | | - | - |
| CCBHC surplus, redirected to local | | 1,413,936 | 1,384,644 | 1,232,289 | 1,494,888 | | | | | - | - |
| PIHP to CCBHC Non-Medicaid Contracts | | | | | | | | | | | |
| Revenue (GF pass thru from MDHHS) | | | 340,143 | 342,313 | 294,451 | | | | | | |
| Revenue from GF | | | 50,978 | 556,846 | 511,088 | | | | | | |
| Revenue from local | | | - | - | 669,137 | | | | | | |
| Expense | | | 391,121 | 899,159 | 1,474,676 | | | | | | |
| Surplus Local Funds | - | - | - | - | - | - | - | - | - | - | - |
| LOCAL | | | | | | | | | | | |
| Local Revenue | 542,019 | 515,406 | 410,560 | 545,473 | 697,373 | 1,520,306 | 1,444,985 | 1,490,384 | 1,659,513 | 1,819,240 | 2,041,767 |
| Local Revenue - CCBHC Quality Based Pmts | | | - | 823,844 | 1,504,106 | | | | | | |
| Local from CCBHC Medicaid Contracts | - | 1,413,936 | 1,384,644 | 1,232,289 | 1,494,888 | | | | | | |
| Local from CCBHC Non-Medicaid Contracts | | | | | | | | | | | |
| Local from Non MDHHS Contracts | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL LOCAL REVENUE | 542,019 | 1,929,342 | 1,795,204 | 2,601,606 | 3,696,367 | 1,520,306 | 1,444,985 | 1,490,384 | 1,659,513 | 1,819,240 | 2,041,767 |
| Local Expense | 272,110 | 246,925 | 170,352 | 206,453 | 220,787 | 980,395 | 777,789 | 848,609 | 808,653 | 609,129 | 608,309 |
| Local for GF | | | | | | | | | | 123,375 | 462,602 |
| Local for Non MDHHS Contract | | | 121,833 | 59,161 | | | | | | | |
| Local to CCBHC Non Medicaid Contracts | | | | | 669,137 | | | | | | |
| Local to Non MDHHS Contracts | 100,859 | 179,379 | | | 48,821 | | | | | | |
| Local for Activity Not Otherwise Reported | - | - | - | - | - | - | - | - | - | (29,126) | - |
| TOTAL LOCAL EXPENSE | 372,969 | 426,304 | 292,185 | 265,614 | 938,745 | 980,395 | 777,789 | 848,609 | 808,653 | 703,378 | 1,070,911 |
| BALANCE LOCAL FUNDS | 169,050 | 1,503,038 | 1,503,019 | 2,335,992 | 2,757,622 | 539,911 | 667,196 | 641,775 | 850,860 | 1,115,862 | 970,856 |
| <i>Increase to Fund Balance 2020-2024</i> | | | | | 8,268,721 | | | | | | 4,246,549 |

Mid-State Health Network
 FY2025 Budget Using FY2025 Capitation Rates (09.24.2024)

| CMHSP | State Plan, iSPA, HSW, DHS Incentive | | | | | | | | | | Notes (i.e. rate increases, staffing increases, increased utilization) |
|------------------|--------------------------------------|-----------------------|-----------------------|--------------------------------|--------------------------------------------|----------------------------------------|-----------------------------|------------------------------|-------------------------|------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| | A | B | C | D | E | F | G | H | I | J | |
| | State Plan & iSPA Revenue | HSW Revenue | DHS Incentive Revenue | Subtotal CMHSP Revenue (A+B+C) | 24/7/365 Access Revenue (equal to expense) | PIHP Administrative Expense Allocation | Total CMHSP Revenue (D+E-F) | Total CMHSP Budgeted Expense | 24/7/365 Access Expense | Revenue in Excess/(Deficit) of Expense (G-H-I) | |
| Bay-Arenac | \$ 37,813,441 | \$ 12,391,039 | \$ 108,016 | \$ 50,312,496 | \$ 210,000 | \$ 484,831 | \$ 50,037,666 | \$ 50,599,709 | \$ 210,000 | \$ (772,043) | \$200,000 included for DCW mandate, increases for health \$735,000 included for DCW Staff Increase per CCBHC Recert (pro-rated) |
| CEI | \$ 109,509,909 | \$ 23,715,216 | \$ 688,338 | \$ 133,913,463 | \$ 750,000 | \$ 1,400,758 | \$ 133,262,705 | \$ 105,666,942 | \$ 750,000 | \$ 26,845,763 | |
| Central Michigan | \$ 76,089,627 | \$ 39,325,805 | \$ 351,582 | \$ 115,767,013 | \$ - | \$ 974,707 | \$ 114,792,306 | \$ 119,441,620 | \$ - | \$ (4,649,314) | |
| Gratiot | \$ 11,661,595 | \$ 5,596,304 | \$ 29,652 | \$ 17,287,550 | \$ - | \$ 149,256 | \$ 17,138,294 | \$ 17,993,546 | \$ - | \$ (855,252) | |
| Huron | \$ 7,929,054 | \$ 2,234,686 | \$ 36,005 | \$ 10,199,745 | \$ - | \$ 101,690 | \$ 10,098,055 | \$ 15,706,717 | \$ - | \$ (5,608,662) | |
| The Right Door | \$ 14,593,034 | \$ 3,333,964 | \$ 65,657 | \$ 17,992,655 | \$ - | \$ 186,724 | \$ 17,805,931 | \$ 11,964,499 | \$ - | \$ 5,841,432 | |
| Lifeways | \$ 58,858,262 | \$ 17,388,487 | \$ 144,021 | \$ 76,390,771 | \$ - | \$ 753,244 | \$ 75,637,527 | \$ 83,654,952 | \$ - | \$ (8,017,425) | |
| Montcalm | \$ 18,787,587 | \$ 2,211,728 | \$ 101,662 | \$ 21,100,978 | \$ 60,000 | \$ 240,543 | \$ 20,920,436 | \$ 22,670,815 | \$ 60,000 | \$ (1,810,379) | |
| Newaygo | \$ 15,148,320 | \$ 1,657,555 | \$ 93,190 | \$ 16,899,065 | \$ - | \$ 193,890 | \$ 16,705,175 | \$ 16,667,281 | \$ - | \$ 37,894 | |
| Saginaw | \$ 71,888,271 | \$ 12,198,044 | \$ 69,893 | \$ 84,156,208 | \$ 500,000 | \$ 921,218 | \$ 83,734,991 | \$ 55,249,950 | \$ 500,000 | \$ 27,985,041 | |
| Shiawassee | \$ 18,377,097 | \$ 4,469,429 | \$ 40,241 | \$ 22,886,767 | \$ 40,000 | \$ 235,344 | \$ 22,691,423 | \$ 22,732,450 | \$ 40,000 | \$ (81,027) | |
| Tuscola | \$ 15,932,895 | \$ 5,652,709 | \$ 29,652 | \$ 21,615,256 | \$ 50,000 | \$ 204,047 | \$ 21,461,209 | \$ 20,092,564 | \$ 50,000 | \$ 1,318,645 | |
| SUD | \$ 18,473,506 | \$ - | \$ - | \$ 18,473,506 | \$ - | \$ - | \$ 18,473,506 | \$ 17,300,000 | \$ - | \$ 1,173,506 | |
| Totals | \$ 475,062,600 | \$ 130,174,965 | \$ 1,757,910 | \$ 606,995,475 | \$ 1,610,000 | \$ 5,846,252 | \$ 602,759,223 | \$ 559,741,045 | \$ 1,610,000 | \$ 41,408,178 | |

| CMHSP | Healthy Michigan Plan | | | | | Revenue in Excess/(Deficit) of Expense (C-D) |
|------------------|-------------------------------|----------------------------------------|---------------------------|------------------------------|-----------------------|----------------------------------------------|
| | A | B | C | D | E | |
| | Healthy Michigan Plan Revenue | PIHP Administrative Expense Allocation | Total CMHSP Revenue (A-B) | Total CMHSP Budgeted Expense | | |
| Bay-Arenac | \$ 4,398,769 | \$ 54,893 | \$ 4,343,876 | \$ 6,510,349 | \$ (2,166,473) | |
| CEI | \$ 15,432,659 | \$ 193,024 | \$ 15,239,634 | \$ 10,080,816 | \$ 5,158,818 | |
| Central Michigan | \$ 9,228,547 | \$ 115,319 | \$ 9,113,228 | \$ 15,716,257 | \$ (6,603,029) | |
| Gratiot | \$ 1,298,498 | \$ 16,252 | \$ 1,282,245 | \$ 2,010,000 | \$ (727,755) | |
| Huron | \$ 879,716 | \$ 10,994 | \$ 868,722 | \$ 551,483 | \$ 317,238 | |
| The Right Door | \$ 1,569,372 | \$ 19,620 | \$ 1,549,752 | \$ 1,161,609 | \$ 388,143 | |
| Lifeways | \$ 6,926,068 | \$ 86,440 | \$ 6,839,628 | \$ 8,333,676 | \$ (1,494,048) | |
| Montcalm | \$ 2,155,154 | \$ 26,925 | \$ 2,128,229 | \$ 3,218,562 | \$ (1,090,333) | |
| Newaygo | \$ 1,734,490 | \$ 21,673 | \$ 1,712,817 | \$ 2,289,054 | \$ (576,237) | |
| Saginaw | \$ 7,749,676 | \$ 96,628 | \$ 7,653,049 | \$ 6,335,654 | \$ 1,317,395 | |
| Shiawassee | \$ 2,250,357 | \$ 28,121 | \$ 2,222,236 | \$ 2,114,030 | \$ 108,206 | |
| Tuscola | \$ 1,830,095 | \$ 22,853 | \$ 1,807,242 | \$ 2,150,764 | \$ (343,522) | |
| SUD | \$ 31,431,914 | \$ - | \$ 31,431,914 | \$ 31,200,000 | \$ 231,914 | |
| Totals | \$ 86,885,314 | \$ 692,742 | \$ 86,192,572 | \$ 91,672,255 | \$ (5,479,683) | |

| CMHSP | Summary | | | | | | Excess/(Deficit) with CCBHC |
|------------------|--------------------------------------|---------------------------------|------------------------------------|----------------------------------|-----------------------------------------------|-----------------------------------------|-----------------------------|
| | A | B | C | D | E | F | |
| | Medicaid Excess/(Deficit) (Column J) | HMP Excess/(Deficit) (Column E) | Autism Excess/(Deficit) (Column C) | SEDW Excess/(Deficit) (Column C) | Children's Waiver Excess/(Deficit) (Column C) | Excess/(Deficit) of Expense (A+B+C+D+E) | |
| Bay-Arenac | \$ (772,043) | \$ (2,166,473) | \$ (3,683,093) | \$ (12,317) | \$ 62,198 | \$ (6,571,729) | \$ (6,571,729) |
| CEI | \$ 26,845,763 | \$ 5,158,818 | \$ 2,349,491 | \$ (618,539) | \$ 75,516 | \$ 33,811,048 | \$ 19,391,294 |
| Central Michigan | \$ (4,649,314) | \$ (6,603,029) | \$ 4,985,002 | \$ (307,890) | \$ (33,737) | \$ (6,608,968) | \$ (6,608,968) |
| Gratiot | \$ (855,252) | \$ (727,755) | \$ (214,863) | \$ (13,029) | \$ 13,960 | \$ (1,796,939) | \$ (1,796,939) |
| Huron | \$ (5,608,662) | \$ 317,238 | \$ 24,320 | \$ 7,971 | \$ - | \$ (5,259,133) | \$ (5,259,133) |
| The Right Door | \$ 5,841,432 | \$ 388,143 | \$ (501,418) | \$ (125,110) | \$ 46,946 | \$ 5,649,993 | \$ 1,906,254 |
| Lifeways | \$ (8,017,425) | \$ (1,494,048) | \$ 5,829,551 | \$ (509,646) | \$ 101,838 | \$ (4,089,729) | \$ (12,229,816) |
| Montcalm | \$ (1,810,379) | \$ (1,090,333) | \$ 1,597,725 | \$ (164,352) | \$ 25,919 | \$ (1,441,421) | \$ (1,441,421) |
| Newaygo | \$ 37,894 | \$ (576,237) | \$ 494,201 | \$ (6,527) | \$ 14,473 | \$ (36,197) | \$ (36,197) |
| Saginaw | \$ 27,985,041 | \$ 1,317,395 | \$ (10,197,473) | \$ (226,882) | \$ 347,895 | \$ 19,225,975 | \$ 1,849,752 |
| Shiawassee | \$ (81,027) | \$ 108,206 | \$ 1,281,618 | \$ (41,088) | \$ - | \$ 1,267,710 | \$ 1,267,710 |
| Tuscola | \$ 1,318,645 | \$ (343,522) | \$ (953,523) | \$ (21,600) | \$ - | \$ (0) | \$ (0) |
| SUD | \$ 1,173,506 | \$ 231,914 | \$ - | \$ - | \$ - | \$ 1,405,420 | \$ 1,405,420 |
| Totals | \$ 41,408,178 | \$ (5,479,683) | \$ 1,011,539 | \$ (2,039,011) | \$ 655,007 | \$ 35,556,030 | \$ (8,123,771) |

| CMHSP | Autism | | |
|------------------|----------------------|------------------------------|----------------------------------------------|
| | A | B | C |
| | Autism Revenue | Total CMHSP Budgeted Expense | Revenue in Excess/(Deficit) of Expense (A-B) |
| Bay-Arenac | \$ 7,627,364 | \$ 11,310,457 | \$ (3,683,093) |
| CEI | \$ 17,647,273 | \$ 15,297,782 | \$ 2,349,491 |
| Central Michigan | \$ 15,220,098 | \$ 10,235,096 | \$ 4,985,002 |
| Gratiot | \$ 2,475,243 | \$ 2,690,106 | \$ (214,863) |
| Huron | \$ 740,082 | \$ 715,762 | \$ 24,320 |
| The Right Door | \$ 1,612,187 | \$ 2,113,605 | \$ (501,418) |
| Lifeways | \$ 12,529,551 | \$ 6,700,000 | \$ 5,829,551 |
| Montcalm | \$ 5,139,725 | \$ 3,542,000 | \$ 1,597,725 |
| Newaygo | \$ 1,220,147 | \$ 725,946 | \$ 494,201 |
| Saginaw | \$ 12,134,979 | \$ 22,332,452 | \$ (10,197,473) |
| Shiawassee | \$ 3,181,618 | \$ 1,900,000 | \$ 1,281,618 |
| Tuscola | \$ 2,444,226 | \$ 3,397,749 | \$ (953,523) |
| Totals | \$ 81,972,494 | \$ 80,960,955 | \$ 1,011,539 |

| CMHSP | SED Waiver | | |
|------------------|-------------------|------------------------------|----------------------------------------------|
| | A | B | C |
| | SEDW Revenue | Total CMHSP Budgeted Expense | Revenue in Excess/(Deficit) of Expense (A-B) |
| Bay-Arenac | \$ 31,883 | \$ 44,200 | \$ (12,317) |
| CEI | \$ 342,738 | \$ 961,277 | \$ (618,539) |
| Central Michigan | \$ 87,677 | \$ 395,567 | \$ (307,890) |
| Gratiot | \$ 7,971 | \$ 21,000 | \$ (13,029) |
| Huron | \$ 7,971 | \$ - | \$ 7,971 |
| The Right Door | \$ 31,883 | \$ 156,993 | \$ (125,110) |
| Lifeways | \$ 175,354 | \$ 685,000 | \$ (509,646) |
| Montcalm | \$ 95,648 | \$ 260,000 | \$ (164,352) |
| Newaygo | \$ 15,941 | \$ 22,468 | \$ (6,527) |
| Saginaw | \$ 95,648 | \$ 322,530 | \$ (226,882) |
| Shiawassee | \$ 23,912 | \$ 65,000 | \$ (41,088) |
| Tuscola | \$ - | \$ 21,600 | \$ (21,600) |
| Totals | \$ 916,624 | \$ 2,955,635 | \$ (2,039,011) |

| CMHSP | Children's Waiver | | |
|------------------|---------------------|------------------------------|----------------------------------------------|
| | A | B | C |
| | CWP Revenue | Total CMHSP Budgeted Expense | Revenue in Excess/(Deficit) of Expense (A-B) |
| Bay-Arenac | \$ 189,798 | \$ 127,600 | \$ 62,198 |
| CEI | \$ 948,990 | \$ 873,474 | \$ 75,516 |
| Central Michigan | \$ 455,515 | \$ 489,252 | \$ (33,737) |
| Gratiot | \$ 37,960 | \$ 24,000 | \$ 13,960 |
| Huron | \$ - | \$ - | \$ - |
| The Right Door | \$ 227,758 | \$ 180,812 | \$ 46,946 |
| Lifeways | \$ 151,838 | \$ 50,000 | \$ 101,838 |
| Montcalm | \$ 75,919 | \$ 50,000 | \$ 25,919 |
| Newaygo | \$ 37,960 | \$ 23,487 | \$ 14,473 |
| Saginaw | \$ 417,556 | \$ 69,661 | \$ 347,895 |
| Shiawassee | \$ - | \$ - | \$ - |
| Tuscola | \$ - | \$ - | \$ - |
| Totals | \$ 2,543,293 | \$ 1,888,286 | \$ 655,007 |

Assumptions:
 Used FY2025 capitation rates dated September 24, 2024
 Used FY2025 entity specific factors
 Used FY2025 projected enrollment; detail provided in additional worksheet tabs
 Autism enrollee information based on June 2024 enrollees; 20% capitation based and 80% enrollee based

**Bay Arenac Behavioral Health
Report of Bids Received
November 13, 2024**

I Description of Goods or Services Subject to the Request for Bids: Purchase Vehicle for the Assisted Outpatient Treatment Program (Grant Funds)

II Itemization of Bids Received:

| 2025 CHEVROLET TRAX | |
|---------------------------------|---------------|
| Bidder Name | Amount |
| Garber Chevrolet (Linwood) | 23,000.00 |
| Graff Chevrolet (Bay City) | 23,379.00 |
| Richardson Chevrolet (Standish) | 24,000.00 |

III Recommendation:

2025 Chevrolet Trax: Garber Chevrolet